

Jim Niles

Deputy for Small Business Management NAVFAC NW

Naval Facilities SMALL BUSINESS



NAVAL FACILITIES SMALL BUSINESS

Mr. Jim Niles, Small Business Deputy NAVFAC Northwest





WHAT IS NAVFACSYSCOM Northwest?

- MISSION: NAVFACSYSCOM (Naval Facilities Engineering Systems Command) Northwest is a systems command charged with global construction and maintenances of shore-based facilities. We deliver and support infrastructure, equipment, and services with technical expertise critical to Fleet and Marine Corps readiness.
- AREA OF RESPONSIBILITY: Alaska, Washington, Idaho, Iowa, Minnesota, Montana, Nebraska, North Dakota, Oregon, South Dakota, and Wyoming.





WHAT WE PROCURE AND HOW WE PROCURE IT

• WE PROCURE:

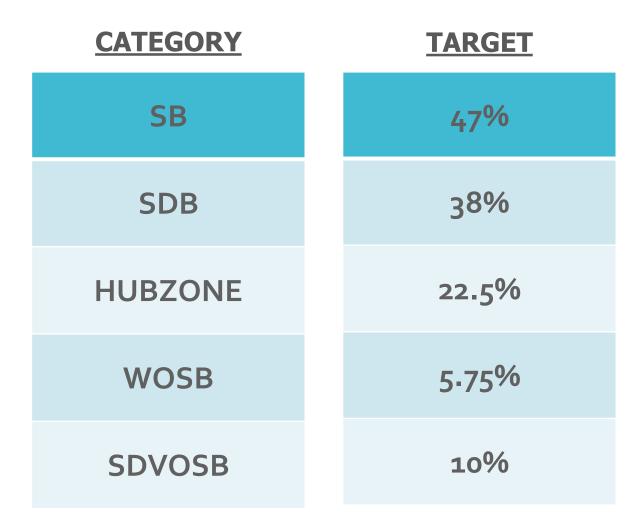
- Design Build and Design Bid Build Construction Services
- Facilities Support Services
- Environmental Services
- Architect and Engineering Services

• PRIMARY REGIONALIZED CONTRACTING VEHICLES:

- 8(a) Multiple Award (MACC)
- HUBZone/SDVOSB MACC
- Northwest MACC \$1B w/ \$10-100M TO Range
- New ***Venti MACC \$10B with \$50M Unlimited TO Range (Large Businesses – pending award)
- New*** Grande MACC \$1B w \$5M \$30M TO Range (Small Businesses pending award)
- Waterfront CONST Multiple Award (MACC) (large & Small Businesses)
- Job Order Contract (JOC IDIQ)
- NSBOSC & WSBOSC Facility Services Contracts (FFP & IDIQ)
- Regional FSC (Janitorial & Grounds Maintenance) (Source America)
- ENV Restoration IDIQ
- Long Term Monitoring IDIQ
- Architect and Engineering IDIQs
- Field Office Roofing MACC, Paving IDIQ, & SB MACC



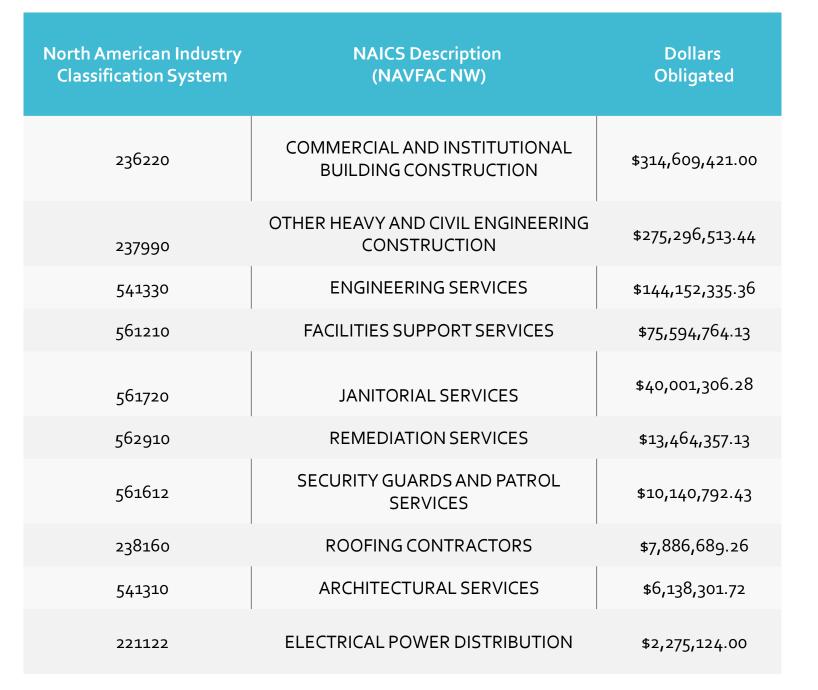
FY24 SMALL BUSINESS TARGETS



In FY23, NAVFAC Northwest awarded \$406M prime contacts to small business concerns.



FY23 TOP NAICS CODES PROCURED





DOING BUSINESS WITH US

• PRIME CONTRACTING VIA SAM.GOV:

- Agency search: NAVFAC Northwest
- Respond to Sources Sought Notices
- Check periodically for solicitations and awards

• SUBCONTRACTING – BUILD PAST PERFORMANCE:

 Consider subcontracting with a prime to develop a portfolio of relevant past performance

• WORK WITH NAVFACSYSCOM NW SMALL BUSINESS DEPUTY:

- Capability meetings with the Deputy
- Check Long Range Acquisition Forecast and Prime Contracts List



SMALL BUSINESS WEBPAGE Program Information

- Regional Small Business Contracts
- Opportunity Information, including LRAF
- Subcontracting Opportunity Information
- Small Business Directories, including SDVOSB, WOSB, HUBZone
- <u>https://pacific.navfac.navy.mil/Facilities-</u> <u>Engineering-Commands/NAVFAC-Northwest/About-</u> <u>Us/Industry-Engagement-Opportunities/</u>



CONTACT US & QUESTIONS

Mr. Jim Niles Small Business Deputy NAVFAC Northwest James.m.niles4.civ@us.navy.mil

