



MBDA-Tacoma Business Center

Funded by the U.S. Department of Commerce | Operated by the City of Tacoma

MBDA-Tacoma.com

“Kitsap BIPOC Resources - Business Workshop”

Presented by Program Director: Linda L. Womack

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Background

Minority Business Development Agency (MBDA)

- Executive Order 11645 1974 (President Nixon)
- Minority Business Development Agency (MBDA) is an agency of the United States Department of Commerce working on behalf of the nation's minority-owned firms in support of their growth and global competitiveness
- Network of 36 Business Centers nationwide
 - www.MBDA.gov

Program at a Glance

- **Program Purpose:**

- Provide technical and strategic business consulting to established minority-owned firms to help them grow and hire more people.

- **Drivers:**

- Job creation
- Retention and award of contracts/procurements
- Financial transactions (Working Capital and Bonding)

- **Core Clients:**

- MBEs - established with revenue
- Rapid growth potential; IT, manufacturing and

Services at a glance

Technical Assistance and Strategic Business Consulting Services:

- **Access to Capital**
 - Identify and broker financing opportunities
 - Preparation of Financial documents
- **Access to Contracts**
 - Certification support: pre submittal and free notary service
 - Identification of procurement opportunities
 - Solicitation analysis & bid and proposal preparation
 - opportunity reports: Construction and A&E (Free/ No charge)
 - Match-making, Advisory, and Advocacy
- **Access to Markets & Export-Import**
 - Market research, feasibility studies, and promotion
 - International market analysis and trade assistance

Typical Services

#	Technical Services Provided
1	Access to Capital/Capital Sourcing
2	Bid Estimating – Construction fields
3	Bid Proposal Review
4	Bid/Contract Opportunity Sourcing
5	Capability Statements/Sales Brochures/Marketing
7	External Resource Matching
8	Legal Counseling/ Support/ JV agreements
9	Preparation of Financial Statements (Bookkeeper and CPA)
10	Pre-submittal Certification Application Support
11	Prime Construction Firm Matchmaking
12	Process Improvement Consulting (Impact Washington)
13	Strategic Consulting (How to do Business with the City)
14	Technical Writing (Business Plan)
15	Website Development
16	Workshops/Networking Events (Group setting)
17	Training/Education (1:1 Support)

Capacity Building Opportunity Programs

WSDOT(Washington State Department of Transportation) and Sound Transit
-Capacity Building Mentorship Program (CBMP)

<https://www.capacitymentorship.com/>

The CBMP pairs small, minority, veteran and women businesses with successful prime contractors and consultants. These mentors provide technical assistance and business advice to strengthen the protégés' capacity to work with Washington State Department of Transportation and Sound Transit projects.

WSDOT

DBE Supportive Services Program (DBESS)

<https://mbda-tacoma.com/resources/WSDOT-disadvantaged-business-enterprise-support-services-DBESS/>

DBE Support Services is a federally-funded program designed to help those DBEs wishing to work on WSDOT highway projects. Support services are available only to DBEs who are certified in the highway construction industry to include construction companies, consultants and regular dealers.

Contact

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