# **TOMO** A turning point in the economy -What to celebrate and what to worry about.

Skylar Olsen, PhD Head Economist at Tomo [hellotomo.com] March 2022

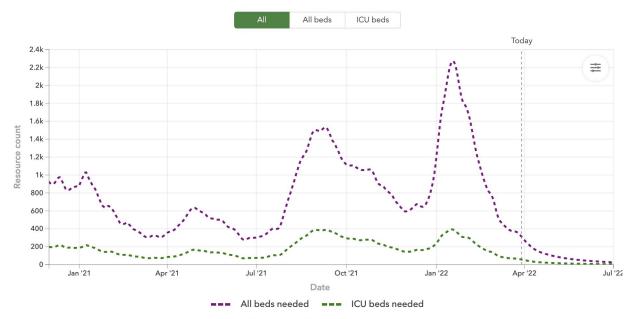
## A rock and hard place: inflation VS full employment

#### Heading back to normal? Or headed to a hard landing? Knock on wood, but could this be it?

Hospital resource use in the State of Washington:

Produced by the Institute of Health Metrics and Evaluation (IHME) at Univ of WA, this is my go to source for COVID-19 data and modeling Hospital resource use indicates how equipped a location is to treat COVID-19 patients for the Current projection scenario. Select **All beds** or **ICU** 

Hospital resource use indicates how equipped a location is to treat COVID-19 patients for the **Current projection** scenario. Select **All beds** or **ICU beds** for descriptions of each measure.



All resources specific to COVID-19 patients.



#### Heading back to normal? Or headed to a hard landing? Not just supply-chain problems any more; inflation widespread

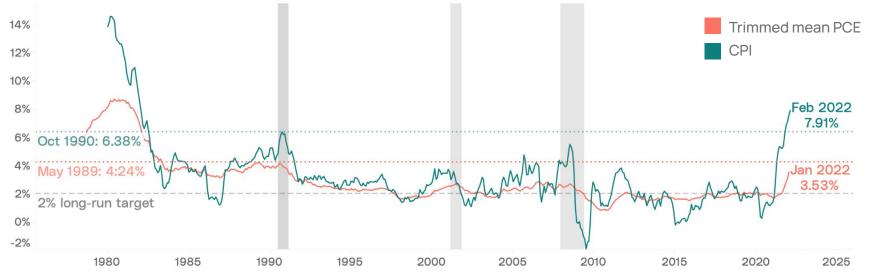
Consumer Price index, CPI:

A measurement of prices that fixes the products you buy to track just prices Personal Consumption Expenditure, PCE:

Like the CPI, but allows you to substitute between similar goods to avoid price spikes.

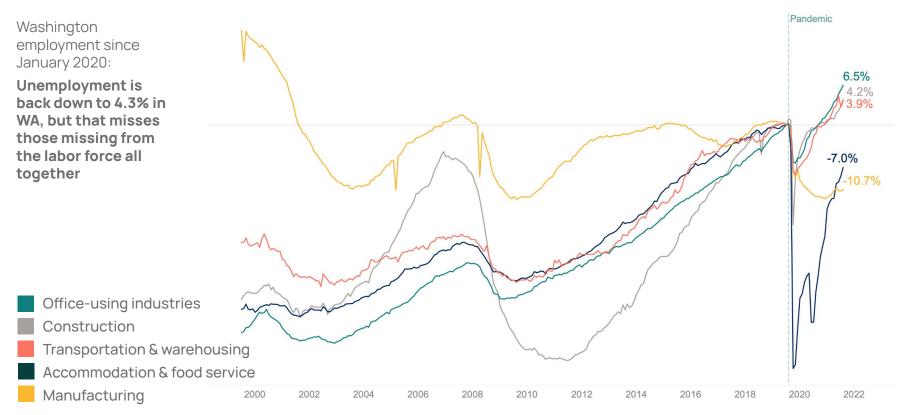
Trimmed mean PCE:

Like the PCE, but also eliminate the good with the worst price spikes to target core inflation



Source: Reserve balances reported by the Board of Governors of the Federal Reserve System, price indices created by the BLS, BEA, and the Dallas Fed, and mortgage rates created by Freddie Mac with their Primary Mortgage Market Survey (PMMS). All drawn via APIs hosted by FRED.org.

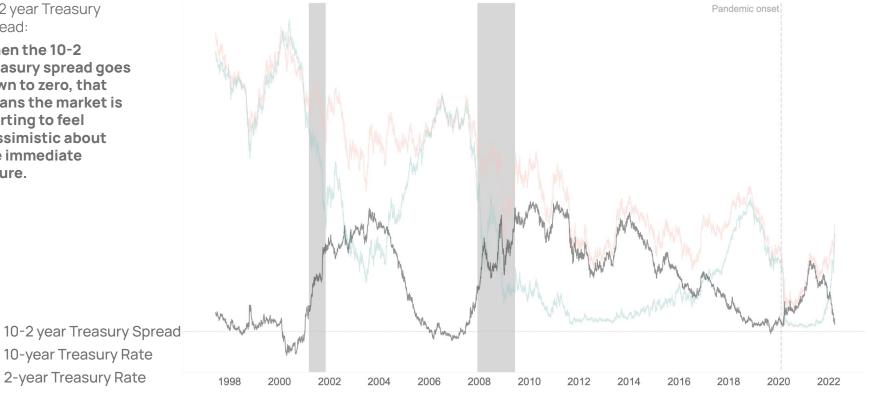
#### Heading back to normal? Or headed to a hard landing? Unfortunately not ALL of us are back yet.



#### Heading back to normal? Or headed to a hard landing? The market is starting to reflect fears of recession

10-2 year Treasury spread:

When the 10-2 Treasury spread goes down to zero, that means the market is starting to feel pessimistic about the immediate future.

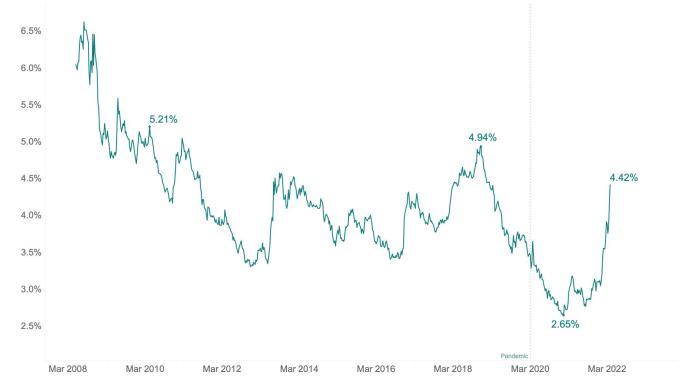


# The housing lens



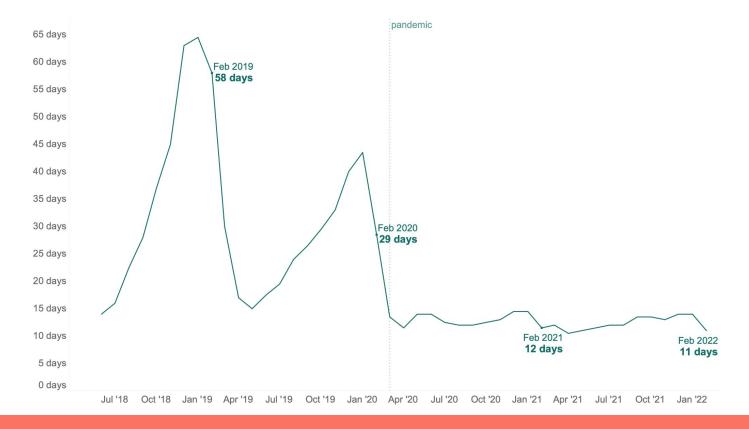
#### Mortgage rates jumped during January and February

May 2018 to March 2022: Average mortgage rate for prime borrowers



### New "normal" for time-on-market continues

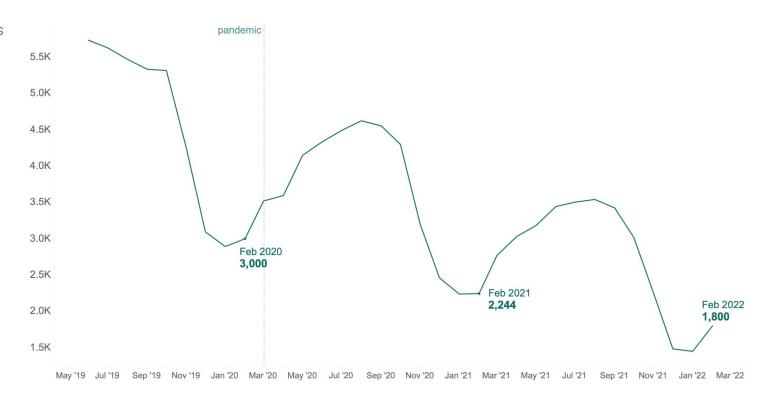
Time on market in Bemerton Metro: Fierce demand snaps up homes in less than half the time



## Maybe some slight signs of slowing over February

Daily inventory across Bremerton metro:

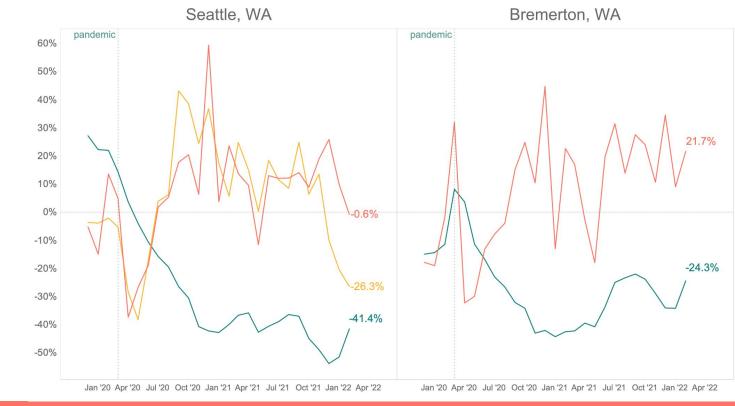
The pool of homes available on any given day driven to record lows, but potentially coming back up as housing slows down





### New listings in Bremerton avoids interest rate lock-in so far

Watching listing and sales behavior to tease out buyer sentiment



New listingsHome salesDaily inventory snapshot

## Housing demand in Kitsap county cities still charging forward

City level home value appreciation estimates from Zillow: Clear shift from last year, with Kitsap County cities maintaining their demand	2.8% 2.6% 2.2% 2.0% 1.8% 1.6% 1.4% 1.2% 1.0% 0.8%			AAA		2.7%
<ul> <li>Bremerton</li> <li>Port Orchard</li> <li>Bainbridge Island</li> <li>Silverdale</li> <li>Poulsbo</li> </ul>	0.4%					
	0.2%	$\gamma \vee$		V		
	0.0%	1		V		
	-0.4%			V		
	-0.6%		v	i I I pandemic onset		
		2018	2019	2020	2021	2022

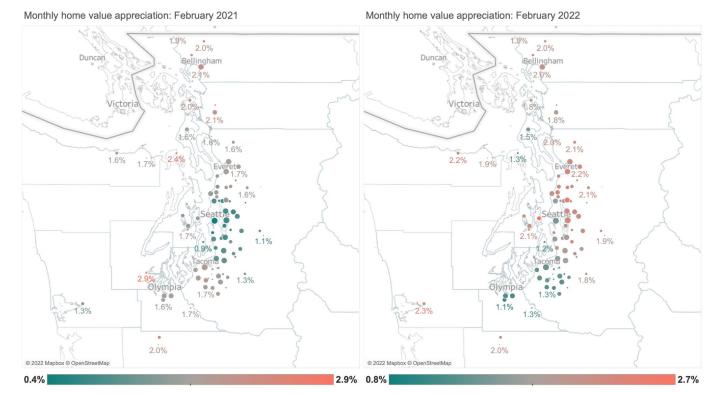


## A signal that remote work is waning or the rush of the affluent?

City level home value appreciation estimates from Zillow:

Clear shift from last year, with Kitsap County cities maintaining their demand

**Note:** 2% monthly annualizes to 26.8%!





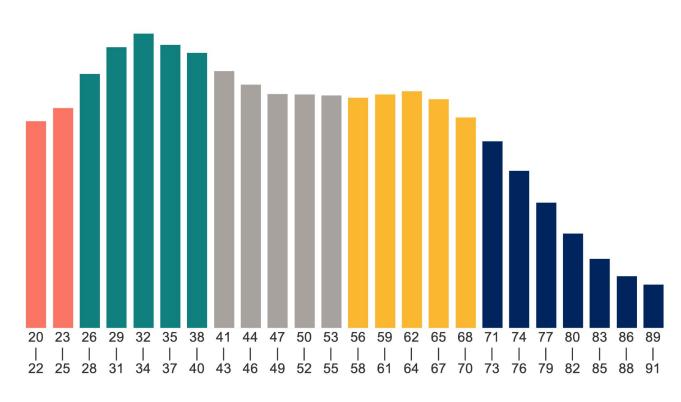
## Final Thoughts (yeah, right)



#### PNW has good legs Primed to continue attracting people from outside

2019 age distribution for Washington State:

Each bar gives the number of residents in a 3-year age bin.





## Tools from Tomo Mortgage

# Decision Center

Tomo Economics' automated data sourcing and visualization dashboards allowing users to interact with critical housing data.

- → <u>New listings forecast and time on market</u>
- $\rightarrow$  Interactive graphic to help talk about rates rising
- $\rightarrow$  Interactive graphic to explore U.S. affordability



# Thank you from **TOMO** Economics

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